

TABLE. Mean hourly earnings¹ by occupational group and collective bargaining status, August 1997

Occupation	All industries			Private industry			State and local government		
	Union	Non-union	Diff- erential ²	Union	Non-union	Diff- erential ²	Union	Non-union	Diff- erential ²
All	\$16.91	\$14.56	\$2.35	\$14.90	\$14.29	\$.61	\$19.74	\$16.20	\$3.54
White collar	20.82	18.18	2.64	17.57	18.12	-.55	22.23	18.47	3.76
White collar, excluding sales	21.59	19.00	2.59	19.61	19.12	.49	22.26	18.53	3.73
Professional specialty and technical	26.97	21.74	5.23	26.05	22.03	4.02	27.19	20.93	6.26
Professional specialty	27.76	23.72	4.04	25.35	24.44	.91	28.12	22.04	6.08
Technical	22.18	15.77	6.41	26.98	16.08	10.90	15.52	13.96	1.56
Executive, administrative, and managerial	22.50	27.37	-4.87	22.74	27.91	-5.17	22.48	24.60	-2.12
Sales	10.77	12.98	-2.21	10.60	13.01	-2.41	14.77	9.23	5.54
Administrative support, including clerical	13.34	11.18	2.16	14.60	11.28	3.32	12.56	10.70	1.86
Blue collar	15.07	10.95	4.12	15.00	10.89	4.11	15.63	11.83	3.80
Precision production, craft, and repair	18.01	14.53	3.48	18.10	14.59	3.51	17.49	13.90	3.59
Machine operators, assemblers, and inspectors	13.83	9.75	4.08	13.82	9.75	4.07	14.42	9.81	4.61
Transportation and material moving	15.62	11.65	3.97	15.81	11.81	4.00	14.94	10.57	4.37
Handlers, equipment cleaners, helpers, and laborers	11.76	8.33	3.43	11.56	8.25	3.31	13.16	9.73	3.43
Service	13.44	7.81	5.63	9.81	7.19	2.62	15.71	10.72	4.99
Protective service	18.38	10.62	7.76	11.12	8.07	3.05	18.85	13.46	5.39
Food service	8.79	6.29	2.50	8.28	6.17	2.11	9.90	8.11	1.79
Health service	10.11	7.99	2.12	8.80	7.92	.88	12.14	8.48	3.66
Cleaning and building service	10.76	7.75	3.01	9.70	7.46	2.24	12.07	8.84	3.23
Personal service	12.47	8.09	4.38	15.02	8.05	6.97	10.25	8.31	1.94

¹ Earnings are the straight-time hourly wages or salaries paid to employees. They include incentive pay, cost-of-living adjustments, and hazard pay. Excluded are premium pay for overtime, vacations, holidays, nonproduction bonuses, and tips. The mean is computed by totaling the pay of all workers and dividing by the number

of workers, weighted by hours.

² Differentials are obtained by subtracting nonunion earnings from union earnings.

NOTE: Overall occupational groups may include data for categories not shown separately.

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